

WITNESS TRAINING SCHOOL
Grace Bible Church of Central Florida
(Session One)

I. There are three things a person must know and do to be saved (I John 5:13)

→ 1. **A SINNER MUST KNOW THAT SALVATION IS {NEEDED}.**

- a. Because all have sinned (Romans 3:10; 3:23).
- b. Because unforgiven sin brings spiritual death (Romans 5:12; 6:23).

→ 2. **A SINNER MUST KNOW THAT SALVATION HAS BEEN {PROVIDED} (ROMANS 5:8).**

God loves us, even as sinners, and sent His Son Jesus to die for our sins. We can be forgiven of all our sins and reconciled to God through faith in His Son Jesus!

→ 3. **A SINNER MUST {ACCEPT} THE SALVATION GOD HAS PROVIDED.**

Salvation is received by faith and prayer (Romans 10:9-13).

II. To help people know these 3 things, it is best to use a prepared, proven, Biblical plan called: **THE ROMANS ROAD TO SALVATION**. Make a “Road Map” in your Bible using the following:

I John 5:13
Romans 3:10
3:23
5:12
6:23
5:8
10:9-13

III. To help people see their need to be saved, I suggest using two questions: (Write in front of your witnessing Bible)

If you should die today, are you 100% certain that you would go to heaven?

If you should die today, and stand before God, and He asked you why He should let you in His heaven, what would you say?

IV. To help people accept the gift of eternal life, I suggest you use this prayer: (Write in witnessing Bible beside Romans 10:13)

“Dear Jesus, / I know I am a sinner. / I believe you died for my sins / and God raised you from the dead. / Forgive me of all my sins; / come into my heart today / and live forever. / Give me a home in Heaven when I die. / Help me to obey you. / I mean this prayer / with all my heart!”

WHAT TO SAY AFTER YOU HAVE ASKED THE TWO QUESTIONS:

You know, you can know! In I John 5:13, the Bible says, “These things have I written unto you that believe on the name of the Son of God; that ye may know that ye have eternal life...” and here’s how you can know. In Romans 3:10 the Bible says, “As it is written, There is none righteous, no not one,” and in verse 23, “For all have sinned, and come short of the glory of God.” That means I’m a sinner and that means you are a sinner, also. Most people do not realize the seriousness of sin. God is holy and sin separates a sinner from God.

This verse shows how serious it is! In Romans 5:12 the Bible says, “wherefore, as by one man sin entered into the world...” This means Adam committed the first sin. “...and death by sin; and so death passed upon all men, for all have sinned.” This word “death” doesn’t mean dying and going to the grave; it means separation from God. Until our sins are forgiven, we are separated from God on this earth and will be separated from God forever and ever in a place called Hell. This is the punishment for our sin.

But the story doesn’t end here! In Romans 6:23 the Bible says, “For the wages of sin is death; but the gift of God is eternal life through Jesus Christ our Lord.” The words “Eternal Life” mean more than living forever. The words “Eternal Life”, in the Bible, mean to live forever in Heaven. Notice, being saved is a gift; it’s absolutely free! You can’t buy it, work for it, or be good enough for it. It is free! It would be as if a friend went to the store and purchased you a present. They paid for it, wrapped it, put a bow on it, and brought it to you. They did everything for you; all you have to do is receive it. That is what Jesus did! He left His home in Heaven, came to earth, died on the cross, shed His blood, and He paid for your sins. He did everything for you; all you have to do is receive it. And, Romans 5:8 says He did this for us while still sinners. (READ Romans 5:8). Most people think they have to stop doing everything bad before God will save them. But God loves us as sinners and Jesus died for us. When Jesus died for you, He made it possible for you to have forgiveness of sins and eternal life with God. But, just because Jesus died for you that does not automatically save you. You must ask Jesus to forgive your sins.

Now, _____ do you admit that you are a sinner (He says, “Yes”.) Do you understand that sin separates you from God? (He says “Yes”.) Do you believe Jesus died on the cross for you (He says “Yes”.) Would you like to be forgiven of all your sins and know 100% you are going to Heaven? (He says “Yes”.) Then, this is what you need to do. In Romans 10:9-13 the Bible says (READ). Now, “whosoever” means you. We could substitute your name there, “if _____ shall call upon the name of the Lord, _____ shall be saved.” Do you think God would lie to you? (He says “No”.) Then, according to the Bible, if you asked Jesus into your heart right now, He would save you forever! Wouldn’t you like to do this?

I want to pray with you before I leave. (Soul-winner prays) If you will trust Jesus to take you to Heaven when you die, pray this prayer after me:

“Dear Jesus / I know I am a sinner. / I believe you died for my sins / and God raised you from the dead. / Forgive me of all my sins; / come into my heart today / and live forever. / Give me a home in Heaven when I die. / Help me to obey you. / I mean this prayer / with all my heart!”

Romans 10:13 says, “For whosoever shall call upon the name of the Lord shall be saved.” Then, according to the Bible, what is your spiritual condition? (Point at the word “saved”!) If you were to die today, where would you go? (He says, “Heaven!”)

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(Session Two)

I. Write in front of N.T. Bible:

If you should die today, are you 100% certain that you are going to heaven?

If you should die today, and stand before God, and He asked you why He should let you in His heaven, what would you say?

Did you know that you can be 100% certain you are going to Heaven? Here's how:

(Turn to I John 5:13) {**Put Bible markers to indicate I John 5:13 & Romans 3:10**}

Note: You should have Roman's Road Map in your witnessing Bible! {**Use yellow highlighter and highlight each of the verses!**}

II. (Put beside Romans 5:8) Four Transitional Questions:

1. Do you admit that you are a sinner?
2. Do you understand that sin separates you from God, now and in eternity?
3. Do you believe that Jesus died on the cross for your sins?
4. Would you like to be forgiven of all your sins and know you are going to Heaven?

III. At Romans 10:13: (1) Underline the word "whosoever" and (2) write the word: "Substitute" beside or above the word: "Whosoever"

Note: You should have the Sinner's Prayer written on same page as Romans 10:13 in your witnessing Bible!

IV. Four things to remember about leading a person to pray to invite Jesus into their heart:

1. Always give an invitation!
2. You (the witness) pray first.
3. Stop your prayer before you say "Amen"! (Keep eyes closed and head bowed)
4. Break up the prayer of salvation for the sinner into short phrases. (You should have this prayer written in your Bible near Romans 10:13!)

V. Practice leads to perfection! Each person needs to go through the entire presentation 10 times this week and be able to do it using only your Bible by class time next week!

THE ROMANS ROAD TO SALVATION

I. A SINNER MUST REALIZE THAT SALVATION IS {**NEEDED & WHY**}.

- a. Because all have sinned (Romans 3:10; 3:23).
- b. Because unforgiven sin brings spiritual death (Romans 5:12; 6:23).

II. A SINNER MUST REALIZE THAT SALVATION HAS BEEN {**PROVIDED & HOW**}

Romans 5:8 says, Jesus Christ, God's Son, died for our sins. We are forgiven of our sins and reconciled to God through the death of Jesus.

III. A SINNER MUST {**ACCEPT**} THE SALVATION GOD HAS PROVIDED.

Salvation is received by faith and prayer (Romans 10:9-13). It should be received {**NOW**}.

*Here is a suggested prayer: (write this in the margin of your soul-winner's Bible.)

“Dear Jesus, / I know I am a sinner. / I believe you died for my sins / and God raised you from the dead. / Forgive me of all my sins; / come into my heart today / and live forever. / Give me a home in Heaven when I die. / Help me to obey you. / I mean this prayer / with all my heart!”

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(Session Three)

“THERE ARE THREE CRITICAL PARTS TO WITNESSING”

I. THE DIAGNOSIS OF THE SPIRITUAL CONDITION (by using the two questions).

- The purpose of these questions is to help you discern their spiritual condition
- I recommend using both questions.
- Repeat their answers to them.
- Remember to use Transitional Statement: “Did you know that you can be 100% certain you are going to Heaven? Here’s how...”

II. THE PRESENTATION OF THE GOSPEL (by using the Romans Road).

1. Neatly fold the printed Gospel presentation and put in back of your Witnessing Bible. Review often! I suggest you practice entire presentation daily until you know it well.
2. Remember to use the four transitional questions after Romans 5:8.
3. Remember to use the word “Substitute” after Romans 10:13.
4. Place “Ten Commandments” handout inside back of Witnessing Bible! Use as needed to convict of need for salvation. (I John 3:4)

III. DRAWING THE NET (by using the “sinner’s prayer”)

1. Always give an invitation!
2. You (the witness) pray first.

A suggested prayer which the Witness prays after presenting the Gospel:

“Dear Heavenly Father, thank You for allowing me to share the “Good News” of how _____ can know 100% certain that he/she can go to Heaven when they die! Thank You for making forgiveness so easy... I am thankful _____ has a desire to know these things. Now, Holy Spirit, I ask You to convict _____ of her/his sins. Help _____ to see _____ separated from You now...and in eternity... Help _____ to realize You want them to be your child and go to Heaven. You proved it by sending Your only Son Jesus to die upon the cross for them. Help _____ to see Jesus on that cross...suffering...bleeding...dying... because You love them! Help to feel You knocking on their heart’s door.”

3. Stop your prayer before you say “AMEN”! Then say, “_____, if you will trust Jesus to take you to Heaven, pray this prayer after me...”
4. Break up the prayer of salvation for the sinner into short phrases. (You should have this prayer written in your Bible near Romans 10:13!).

Practice makes you more confident! Before you come next week, be able to share entire plan using Witnessing Bible only! Our assignment this week is to prayerfully go to two people we know and lovingly share ENTIRE plan of salvation and try to win them to Jesus! (Place birth certificates in your Witnessing Bible!)

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(Session Four)

FOLLOW- UP INSTRUCTIONS FOR THOSE WHO GET SAVED

When you lead someone to Christ, the following information should be given to them.

- I. LEAD THE NEW BELIEVER IMMEDIATELY TO AN ASSURANCE OF THEIR SALVATION...As soon as we finish the sinner's prayer I ask them "Did you ask Jesus into your heart? What did He promise that He would do if you asked Him to save you? (Show them Romans 10:13)... Then according to the Bible, where is Jesus Christ right now?" (Show them that He is in their heart.)
- II. TELL THIS NEW CHRISTIAN "HOW TO GROW IN THE LORD AFTER THEY ARE SAVED"...

There are five things that I tell every person I lead to Christ. **(Write these in the back of your Bible.)**

1. Read your Bible every day. Ask this person if they have a Bible. If they don't, then give them one. Tell them to start reading in the Gospel of John, then I John, and then read the entire New Testament. Give them a copy of Steps to Peace with God by Billy Graham!
 2. Teach them to pray to God every day. Tell them to learn to take all their problems and needs to the Lord. One of the privileges of being saved is the right to pray.
 3. Tell them to start going to church every Sunday where the Bible is preached. Be sure to stress that they get into a Bible-preaching church. Hebrews 10:25 says "Do not forsake the assembling of your selves together." Romans 10:17 says "Faith comes by hearing, and hearing by the Word of God". That's the reason that you should offer to come by and pick them up and bring them to church. Also, inform these new converts about Wednesday night Bible studies and other meetings at your church.
 4. Tell them to share their new faith in Jesus Christ with others. Matthew 4:19 says "Follow me and I'll make you fishers of men". Ask them: "Is there someone you know who will be happy to hear that you got saved?" Call that person now and tell them!
 5. Teach the new Christian to make their salvation public by believer's baptism. Turn and read Romans 6:3-6 and show them how that baptism pictures the death, burial, and resurrection of Jesus. Tell them that they should be baptized the first service that is available. Note: Go back in 1 – 2 weeks to disciple.
- III. MAKE THEM A SPIRITUAL "BIRTH CERTIFICATE" AND PUT IT INSIDE THEIR BIBLE!
 - IV. LEAVE THE NEW CONVERT A BROCHURE FROM YOUR CHURCH. It gives the times of the services and the various ministries and the phone number. Invite them to church and tell them you'll be glad to pick them up on Sunday. Then, call this new convert on Saturday and encourage them and remind them of the services on Sunday.

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(Session Five)

THE ART OF VISITING IN A HOME/APARTMENT

1. Pray all week for the Holy Spirit to arrange divine appointments. If able, fast and pray before going.
2. Remember their names and use their names during the visit frequently.
3. Approach the house/apartment silently.
4. Ring the door bell (or knock if no bell) and step back from the door.
5. Here are the first words to always speak: (Never let your first words be a question.)
“Good afternoon, we are from Grace Bible Church! My name is _____ and this is _____. We were out doing some visiting from our church and just wondered if you attended church anywhere every Sunday.” (No matter what they say, your answer is going to be “Wonderful”. If they do not attend church, you will say, “Wonderful, you are just the type of people we are looking for. Would it be all right if we came in for just a few moments and shared with you some information about our church?”)
If they indicate they do attend church every week then again say, “Wonderful, where do you attend church each week?” (Wait for their answer.) _____, let me ask you another question: If you were to die today...” If you discover they are not saved, or not sure that they are saved, then ask, “I wonder if we might just come in for a few minutes and share with you how you can know 100% certain that you are going to Heaven.” If they should say “No”, then say, “Okay, may I share with you here how you can know 100% certain you are going to Heaven?”
6. Be friendly. Put a big smile on your face and be kind. You are a guest.
7. Create an ideal situation to witness. Turn off the television; get the children’s attention.
8. Sit beside the person you are witnessing to.
9. DUTIES OF A SILENT PARTNER (only one person does the witnessing):
 - 1) Prayer;
 - 2) Babysit;
 - 3) If more than one person in home, ask for water, and follow into kitchen and witness in there;
 - 4) Get the soul-winner and the lost person together;
 - 5) Look interested and follow the soul-winner.
10. Always give the lost person an opportunity to accept Jesus.
11. Ask if there is anyone else at home. Ask to speak to that person.
12. Always leave on a positive note and keep the door open to come again.
13. Leave them a brochure of your church and a gospel tract.